**Correspondence:**

DEEPAK BANSAL

**Mo. No: 9041643877, 9915166670**

**Permanent**

DEPAK BANSAL S/O NARSH KUMAR

H.NO.8282 A/5 POWER HOUSE ROAD

NEAR RAILWAY STATION PATIALA

PUNJAB

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## DEEPAK BANSAL

**OBJECTIVE:**

* To secure a responsible management position, where I may utilize my professional skills and personal Capabilities towards enhancing the growth of the Organization.
* To excel in the field of marketing and becoming an asset to the company.

**WORK EXPERIENCE:**

* Presently working as Sales Coordinator with **PREET TRACTORS PVT. LTD.** at NABHA(H.O.),PATIALA,PUNJAB from FEB.2017
* Presently working as **TERITORY EXECUTIVE** in Punjab with **PREET TRACTORS PVT. LTD.** at NABHA(H.O.),PATIALA,PUNJAB from APRIL 2014
* Worked as **PROJECT OFFICER** with **PREET TRACTORS PVT. LTD.** at NABHA(H.O.),PATIALA,PUNJAB from JUNE 2013

**ACADEMIC QUALIFICATION:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Year** | **Degree** | **Board/University** | **Medium** | **Percent** | **Division** |
| 2013 | B.Tech (Mech.Engg.) | B.S.H.B.I.E.T (GOV.T )  LEHRA GAGA , DIST. SANGRUR | English | 72.0 | First Division |
| 2009 | Senior Secondary School Certificate | C.B.S.E | English | 72 | First Division |
| 2007 | High School Certificate | C.B.S.E | English | 89.8 | First Division |

**TRAINING:**

|  |  |  |
| --- | --- | --- |
| **Year** | **Department** | **Institute** |
| 2010 | Manufacturing | FEDEREL MOGUL GOETZE |
| 2010 | AUTO CAD | TRAINING IN CAD |
| 2012 | R&D | MAHINDRA & MAHINDRA –SWARAJ DIVISION |

**TECHNICAL SKILL:**

* **Packages:** MS Office applications, ERP Soft wares, AutoCAD
* **Operating System:** Windows 8, 7, 2003, 2007.

**EXTRA CIRRICULAR ACTIVITIES:**

* Regular participants of cricket college team.
* Participate in various Cultural program organized by college
* Participate various painting, dramas etc. Competitions.

**JOB PROFILE:**

* Coordination with field staff for new orders and their collection plans accordingly
* Planning of production according to the requirement of Marketing
* Ensuring of dispatches according to production plan finalized with proper documentations
* Providing MIS to the management in daily payments and dispatch reports
* Maintaining of various sales MIS Statewise ,Modelwise,etc.
* Driving the Market Dominance Team for the execution of activities, ensuring timely achievement of individuals as well as team’s activity targets
* Ensure the achievements of quarterly and yearly sales targets of the distributors and sale areas.
* Day to day follow up of Dealer management system for the requirements and other issues of dealers /field staff .
* Find out the demands and problems in the market and supply the information to the R&D department.
* Support the dealers in converting new customers to the brand.
* Interact with customers and to resolve the product complaints.
* Providing day-to-day report and other information as and when required to the Area development Manager.

**PERSONAL PROFILE:**

**Name :** DEEPAK BANSAL

**Date of Birth** **:** 08/12/1991

**Father’s Name :** SHRI NARESH KUMAR

**Nationality :** Indian

**Gender :** Male

**Language Known :**  English, Hindi ,punjabi

**ABOUT ME:**

I am a self-motivated person with a great zeal to learn new things. I carry a can do attitude and always see light the end of a tunnel. I love to work with a team and always maintain harmonious & friendly environment at work. I possess natural leadership qualities and an urge to achieve perfection.

**DECLARATION:**

I hereby declare and suffice that all the statements mentioned above are correct and true to the best of my knowledge.

**PLACE: PATIALA, PUNJAB**

**DATE: (DEEPAK BANSAL)**